

### COMMANDER'S ASSESSMENT OF RECRUITER CANDIDATE

For use of this form, see AR 601-1; the proponent agency is DCSPER.

NAME OF CANDIDATE <i>(Last, First, Middle)</i>	GRADE	SSN	LENGTH OF TIME COMMANDER HAS KNOWN CANDIDATE <i>(Months)</i>
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<p><i>In items 1 through 12 below there is a brief narrative describing environmental factors of recruiting duty followed by a related question. Considering these factors, for each item indicate the degree of agreement with the following questions as being descriptive of the assessed candidate.</i></p>	("X" Appropriate block)				
	LOW DEGREE			HIGH DEGREE	
	1	2	3	4	5
<p>1. A recruiter is normally assigned to a station consisting of two to five recruiters. Recruiting requires that an individual perform many tasks with minimum direct supervision. Each station has an overall recruiting mission to be successful and requires a combined team effort to accomplish this mission. Is the candidate reliable, loyal, cooperative, and a team player?</p>					
<p>2. A recruiter has a great deal of independence of action. The recruiter must be capable of working with minimum supervision and must motivate himself/herself to prospect on a daily basis. Is the candidate an independent worker, a self-starter? Does he/she seek responsibility?</p>					
<p>3. Recruiters must interact and communicate with people of various educational levels. They must be capable of speaking to small and large groups as well as individuals. Could the candidate maintain a conventional dialogue with school officials, civic leaders, etc.?</p>					
<p>4. Recruiting is similar to selling in that it requires personnel who can present the Army story in a convincing and innovative manner, and be able to close sales. The basic tools are provided; however, each recruiter must develop a technique for using them. Is the candidate industrious, aggressive, imaginative, and organized?</p>					
<p>5. Recruiters should represent the best the Army has to offer in terms of past performances and potential future contributions to the Army. Does the candidate demonstrate promotion and school potential?</p>					
<p>6. The average duty day for a recruiter is a minimum of 10 hours. Recruiters routinely work in the evenings and on Saturdays. Although he/she may presently be an outstanding NCO, without a solid family life at home, duty performance could rapidly decline. A soldier's family is the cornerstone of his/her morale. Does the Candidate have a stable family home life?</p>					
<p>7. The recruiter is the Army in the Community. First impressions are lasting impressions. Does the candidate present an above average appearance? Pride in Uniform? Physical condition?</p>					
<p>8. Recruiters are viewed within the community as leaders. They must present themselves in such a manner as to always inspire confidence in our Army. They must lead by setting the example. Does the candidate demonstrate leadership appropriate to grade?</p>					
<p>9. Because they live in the civilian community, recruiters are constantly under scrutiny. Recruiter standards of conduct must be exemplary. Does the candidate demonstrate professional and personal maturity on and off duty?</p>					
<p>10 Due to the wide-spread geographic assignments with USAREC, recruiters do not always have access to the normal benefits of military life. Recruiters must be capable of overcoming this separation from normal support and performing the mission despite it. Positive attitude must be influential on others. Does the candidate display a positive attitude? Is he/she motivated and enthusiastic?</p>					

	<i>("X" Appropriate block)</i>				
<i>(See Instructions on first page.)</i>	LOW DEGREE			HIGH DEGREE	
	1	2	3	4	5
11. One of the keys to success in recruiting is community involvement. Does the candidate participate in civic activities? Of duty education?					
12. Recruiting personnel must interact with the public. Recruiters must recruit the best possible applicant to man our Army. Recruiters must not allow personnel preferences or biases to influence their recruiting activities. Does the candidate support the Equal Opportunity Program?					
13a. CANDIDATE'S HEIGHT	b. WEIGHT		14a. DATE OF LAST PT TEST		
15a. DATE OF LAST PHYSICAL	b. SCORE OR LAST PT TEST				
b. PROFILE	_____ Push Ups _____ Sit Ups _____ Run				
16. Does the candidate or his/her family have medical problems? <i>(If yes, explain in Remarks section below.)</i>				YES	NO

REMARKS

NAME OF COMMANDER <i>(Last, First, Middle)</i>	GRADE
UNIT OF ASSIGNMENT	DATE <i>(Day, Month, Year)</i>
TELEPHONE NUMBER <i>(AUTOVON)</i>	<i>(Commercial)</i>
SIGNATURE OF COMMANDER	DATE